

# COMPENSATION PLAN HIGHLIGHTS



REQUIREMENTS	Ambassador	Senior Ambassador	Silver Ambassador	Gold Ambassador	Senior Gold Ambassador	Ruby Ambassador	Senior Ruby Ambassador	Emerald Ambassador	Sapphire Ambassador	Diamond Ambassador
Annual Benefits and 100 PV*	•	•	•	•	•	•	•	•	•	•
Personally Sponsored Qualified Ambassadors**		2	3	3	3	4	5	6	6	7
Plexus Points Required in Your Organization (See point chart below for info)				100	250	500	750	1500	3000	4500
Points Needed Outside of Primary Leg				15	40	100	150	375	750	1125
BENEFITS										
One Time Achievement Bonus			\$100	\$250	\$350	\$500	\$750			
Fast Start Achievement Bonus***				\$350	+	\$700	+	\$1,200	+	\$1,950
Number of Levels Paid On	1	3	5	5	6	6	7	7	7	7
Plexus Website Recognition						•	•	•	•	•
3% Emerald Pool Share								•	•	•
1% Sapphire Pool Share									•	•
1% Diamond Pool Share										•
Lexus Reimbursement								\$500	\$500	\$1000
Annual Trip								Emerald Extravaganza	Emerald Extravaganza	Emerald Extravaganza & Diamond Destination
On-Stage Recognition								•	•	•
Personal Documentary										•

## JEWEL LEADERSHIP PERKS

### PLEXUS POINT CHART

Pay Points are earned for each Ambassador in your downline that has 100 PV or more. Each point has a Dollar amount that is paid on the monthly commissions and are also used in Calculating Ranks.

Level	Points
1	5
2	5
3	5
4	4
5	3
6	2
7	1

**JEWEL CAR PROGRAM** This program is an incredible incentive for outstanding performance. And even more than that, it's a great way to spread the word about your Plexus business. The very fact that you're driving this superior luxury car speaks volumes about the Plexus Opportunity! When you qualify for the program, you can receive a monthly \$500 bonus (included with your monthly commission payment) that you can use toward your purchase or lease payment on an approved Lexus vehicle. (The bonus goes up to \$1,000 per month when you reach Diamond and purchase the Diamond approved Lexus!)

**YOUR PERSONAL FIELD DEVELOPMENT TEAM** As a Jewel, you will receive your very own Plexus support team. The Field Development Team works exclusively with the Jewels. They're here to support, guide, coach, and cheer you on every step of the way on your Plexus Journey!

**RECOGNITION** We take recognition to a new level. Earn trips and gifts, Plexus website photo/name recognition, on-stage event recognition, a spot in our Ambassador Recognition Gallery at our corporate headquarters and more!

**TAKE A DIP IN THE POOLS** Each month the company sets aside 5% of the commissionable volume (CV) brought in that month. That money is then split up into 3 pools: 3% in the Emerald pool, 1% in the Sapphire pool, and 1% in the Diamond pool. These bonuses are paid out monthly. When you qualify at a Paid As Jewel rank, you get a share of that pool, plus a share of any pool below your qualifying rank. Earn one share in the Emerald pool. Rank up to Sapphire and earn one share in both Emerald and Sapphire pools. Reach Diamond and earn one share in all three pools!

\*Plexus makes no guarantees on income, as such representations may be misleading. Your success depends on your effort, commitment, skill and leadership abilities, and how effectively you exercise those qualities. Please see the Plexus Annual Income Disclosure Statement.

\*To be Commission Qualified, your Annual Benefits are current and you have 100 PV. Signified with a (Y) in the ACTIVE column of the Detailed Genealogy Report in the Back Office. \*\*New personally sponsored Ambassadors with Welcome Pack PV count towards the Qualified Ambassador requirement. \*\*\* Rank must be achieved in first 30 days to qualify.

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## HELPFUL TERMS

### Qualified Ambassador

An Ambassador with 100 PV in the current pay period.

### Plexus Points

Each Qualified Ambassador, within your 7 levels earns you Plexus Points (depending on your Pay Rank).

### Paid Level

The level assigned to downline Ambassadors due to compression.

### PV

Personal Volume is earned through your customers and personal orders.

### Organization

Your entire downline, regardless of depth within your team.

### Primary Leg

The level 1 Ambassador with the largest organization under them.

*Our earning opportunity gives Ambassadors 11 different ways to earn!*

*Our plan not only provides unlimited earning potential, but it also supports the company's culture of teamwork. Every month 50% of the company's Commissionable Volume is paid out to Ambassadors through each of the 11 different ways.*

### 1. PREFERRED CUSTOMER BONUS

Earn Cash Bonuses by introducing your friends to Plexus products! Each time your Preferred Customer places an order for a designated product or pack you will earn a bonus. These bonuses range from \$4 - \$22 per product or pack ordered by your Preferred Customers.

Accelerator+	\$5	P96	\$4
BioCleanse 120180ct.	\$4/\$5	ProBio5	\$5
Block	\$5	Slim	\$15
Body Cream	\$8	Slim/Accelerator+	\$18
Boost	\$5	Slim & Boost	\$18
Chewable XFactor	\$5	Slim/Accelerator+/ Block Combo	\$22
Ease Cream	\$5	Slim/Boost/Block Combo	\$22
Caps/Combo	\$5/\$10		
Edge	\$5	Slim/Block Combo	\$19
Fast Relief Nerve	\$5	TriPlex Combo	\$20
MegaX	\$5	XFactor	\$5

### 2. RETAIL REWARDS COMMISSION

Earn up to 25% in commissions on Customer purchase and your own product purchases. Paid on your personal volume minus first 100 PV.

Personal Volume	% Commission
0 - 99.99	0%
100 - 499.99	15%
500 and up	25%
When over 500 PV, all personal volume 100 and up = 25%	

### 3. RETAIL REWARDS OVERRIDE COMMISSION

Receive Override Commissions of 5% on your Level 1 Qualified Ambassadors' Personal Volume (PV) over 100.

Retail Over-Ride Commissions (Paid on the volume of your level 1 Ambassadors)
0 - 99.99 = 0%
100.00 and Up = 5%

### 4. BUSINESS BUILDING BONUS

Earn a bonus on the Welcome Pack your new Ambassador purchases.

Business Building Bonuses: Half the cost of a Welcome Pack is paid to upline Ambassadors. Of the half portion, 50% goes to the sponsor; 25%, 15% and 10% to the next three qualified Ambassadors upline, respectively.

### 5. ACHIEVEMENT BONUS

Earn one-time bonuses when you reach each new rank up to Sr, Ruby. The amount increases at each level.

### 6. FAST START ACHIEVEMENT

Launch your business strong, and you could earn a generous Fast Start Achievement Bonus during your first 30 days! (Paid in the monthly commission period after your first 30 days).

### 7. PLEXUS POINTS

You earn Plexus Points for each Ambassador (with 100PV) on your team (up to 7 levels down), and you receive a bonus on the number of Points you've earned.

### 8. EMERALD POOL BONUS

Reach Emerald Ambassador and receive a share of an exclusive bonus pool – 3% of the company's Commissionable volume each month – for Emeralds and up.

### 9. SAPPHIRE POOL BONUS

Achieve the rank of Sapphire Ambassador and receive bonuses from both the Sapphire bonus pool (1% of the company's Commissionable Volume each month) and the Emerald bonus pool.

### 10. DIAMOND POOL BONUS

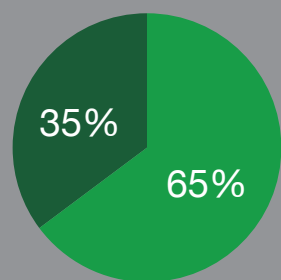
Receive bonuses from the Emerald, Sapphire, and Diamond (1% of the company's Commissionable Volume each month) bonus pools when you reach the highest rank of Diamond Ambassador.

### 11. DIAMOND RE-ENTRY

Double leverage your earning power by re-entering the program with a second position, which will be a Level 1 in your original organization. Must have a minimum of 6,000 pts in your primary position.



## 2015 AMBASSADOR VS. CUSTOMER



All Customers  
 All Ambassadors

This Income Disclosure Statement is intended to present the average annual income of Ambassadors in those jurisdictions where income claims are allowed. Income claims are not allowed in Massachusetts and Wyoming. Please consult with your local authorities for more information regarding income claims.

AVERAGE ANNUAL INCOME*										
	\$417**	\$2,327	\$5,083	\$12,276	\$22,276	\$35,257	\$55,257	\$112,891	\$190,644	\$429,259
RANK	AMBASSADOR	SENIOR AMBASSADOR	SILVER AMBASSADOR	GOLD AMBASSADOR	SR. GOLD AMBASSADOR	RUBY AMBASSADOR	SR. RUBY AMBASSADOR	EMERALD AMBASSADOR	SAPPHIRE AMBASSADOR	DIAMOND AMBASSADOR
PERCENTAGE OF AVERAGE EARNINGS PER YEAR	84.25%	4.84%	7.79%	1.77%	0.69%	0.21%	0.23%	0.14%	0.03%	0.05%

*Plexus® is committed to providing our Ambassadors with life-changing products and a rewarding business opportunity. The combination of our products and opportunity can help open the door to personal success and their financial potential.*

*Our Compensation Plan is designed to provide our Plexus Ambassadors an opportunity to earn commission from products sold either directly to customers or through their replicated websites.*

\*This chart represents the annualized average earnings of Ambassadors, not including Associates. The earnings of the Ambassadors in the above charts are not representative of the income, if any, that an Ambassador can or will earn through the Plexus Compensation Plan. Plexus makes no guarantees on income, as such representations may be misleading. Your success depends on your effort, commitment, skill and leadership abilities, and how effectively you exercise those qualities.

\*\*This amount represents the annualized average earnings of the Ambassador rank, not including Associates. The annualized average earnings of the Ambassadors, including Associates, is \$111. Associates are classified as individuals who did not meet the qualifications of an Ambassador and did

not qualify to earn monthly commissions. The average annual commission made by Plexus Ambassadors (Ambassador–Diamond ranks) in 2015 was \$1,885.99, and the median annual commission made by Plexus Ambassadors (Ambassador–Diamond ranks) in 2015 was \$213.23.

- The average length of time for Diamond Ambassadors to achieve their rank is approximately 29 months.
- The average length of time for Sapphire Ambassadors to achieve their rank is approximately 25 months.
- The average length of time for Emerald Ambassadors to achieve their rank is approximately 18 months.

